

# Midwest Athletes Against Childhood Cancer, Inc.

Milwaukee, Wisconsin

Financial Statements

Years Ended December 31, 2018 and 2017



**MACC FUND**

*Hope for Kids*

**WIPFLI**<sup>LLP</sup>

CPAs and Consultants

# Midwest Athletes Against Childhood Cancer, Inc.

Years Ended December 31, 2018 and 2017

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## Independent Auditor's Report

Board of Directors  
Midwest Athletes Against Childhood Cancer, Inc.  
Milwaukee, Wisconsin

We have audited the accompanying financial statements of Midwest Athletes Against Childhood Cancer, Inc. (a nonprofit organization) which comprise the statements of financial position as of December 31, 2018 and 2017, and the related statements of activities, cash flows, and functional expenses for the years then ended, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Midwest Athletes Against Childhood Cancer, Inc. as of December 31, 2018 and 2017, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States.

A handwritten signature in black ink that reads "Wipfli LLP".

Wipfli LLP  
Milwaukee, Wisconsin

February 7, 2019

# Midwest Athletes Against Childhood Cancer, Inc.

## Statements of Financial Position

December 31, 2018 and 2017

Assets	2018	2017
Current assets:		
Cash and cash equivalents	\$ 1,128,854	\$ 501,435
Investments	5,629,505	5,996,458
Accounts receivable	47,552	126,612
Unconditional promises to give - Net of allowance for doubtful promises of \$6,500	1,222,334	508,499
Prepays and other assets	39,505	36,241
<b>Total current assets</b>	<b>8,067,750</b>	<b>7,169,245</b>
Furniture and office equipment - Net of accumulated depreciation of \$40,849 and \$57,052, respectively	13,699	20,441
<b>TOTAL ASSETS</b>	<b>\$ 8,081,449</b>	<b>\$ 7,189,686</b>
Liabilities and Net Assets	2018	2017
Current liabilities:		
Accounts payable	\$ 7,598	\$ 15,349
Research contributions payable	875,000	875,000
Deferred revenue	1,750	11,660
Accrued liabilities	198,458	-
<b>Total current liabilities</b>	<b>1,082,806</b>	<b>902,009</b>
Accrued liabilities - Net of current portion	117,742	-
<b>Total liabilities</b>	<b>1,200,548</b>	<b>902,009</b>
Net assets:		
Without donor restrictions	5,622,967	5,743,578
With donor restrictions	1,257,934	544,099
<b>Total net assets</b>	<b>6,880,901</b>	<b>6,287,677</b>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$ 8,081,449</b>	<b>\$ 7,189,686</b>

See accompanying notes to financial statements.

# Midwest Athletes Against Childhood Cancer, Inc.

## Statements of Activities

Years Ended December 31, 2018 and 2017

	2018			2017		
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
Revenue and support:						
Proceeds from fundraising activities	\$ 4,041,468	\$ 1,205,004	\$ 5,246,472	\$ 3,164,542	\$ 457,520	\$ 3,622,062
Contributions:						
Foundations	454,828	9,000	463,828	293,380	14,100	307,480
Memorials	40,809	25	40,834	407,028	6,803	413,831
General	247,176	9,805	256,981	345,288	10,176	355,464
Major gifts	145,250	5,000	150,250	94,000	62,000	156,000
Net assets released from restrictions	514,999	(514,999)	-	644,640	(644,640)	-
<b>Total revenue and support</b>	<b>5,444,530</b>	<b>713,835</b>	<b>6,158,365</b>	<b>4,948,878</b>	<b>(94,041)</b>	<b>4,854,837</b>
Expenses:						
Program	716,972	-	716,972	428,529	-	428,529
Costs of direct benefits to donors	276,126	-	276,126	211,219	-	211,219
Direct fundraising	592,710	-	592,710	364,972	-	364,972
Indirect fundraising	150,796	-	150,796	102,512	-	102,512
Administrative and general	180,717	-	180,717	132,708	-	132,708
<b>Total expenses</b>	<b>1,917,321</b>	<b>-</b>	<b>1,917,321</b>	<b>1,239,940</b>	<b>-</b>	<b>1,239,940</b>
Investment (loss) income - Net	(371,795)	-	(371,795)	613,182	-	613,182
Excess of revenue, support and investment income over expenses before research contributions	3,155,414	713,835	3,869,249	4,322,120	(94,041)	4,228,079
Research contributions	(3,276,025)	-	(3,276,025)	(3,250,000)	-	(3,250,000)
Change in net assets	(120,611)	713,835	593,224	1,072,120	(94,041)	978,079
Net assets at beginning	5,743,578	544,099	6,287,677	4,671,458	638,140	5,309,598
<b>Net assets at end</b>	<b>\$ 5,622,967</b>	<b>\$ 1,257,934</b>	<b>\$ 6,880,901</b>	<b>\$ 5,743,578</b>	<b>\$ 544,099</b>	<b>\$ 6,287,677</b>

See accompanying notes to financial statements.

# Midwest Athletes Against Childhood Cancer, Inc.

## Statements of Cash Flows

Years Ended December 31, 2018 and 2017

	2018	2017
Increase (decrease) in cash and cash equivalents:		
Cash flows from operating activities:		
Change in net assets	\$ 593,224	\$ 978,079
Adjustments to reconcile change in net assets to net cash and cash equivalents provided by operating activities:		
Depreciation expense	10,174	7,746
Net realized and unrealized (gains) losses on investments	472,109	(533,214)
Donated investments received	7,998	6,009
Changes in operating assets and liabilities:		
Accounts receivable	79,060	(44,800)
Unconditional promises to give	(713,835)	129,641
Prepays and other assets	(3,264)	(5,509)
Accounts payable	(7,751)	15,349
Deferred revenue	(9,910)	11,460
Accrued liabilities	316,200	(3,902)
Net cash and cash equivalents provided by operating activities	744,005	560,859
Cash flows from investing activities:		
Purchases of equipment	(3,432)	(22,702)
Purchases of investments	(2,731,939)	(4,501,987)
Proceeds from sales of investments	2,618,785	3,292,872
Net cash and cash equivalents used in investing activities	(116,586)	(1,231,817)
Increase (decrease) in cash and cash equivalents	627,419	(670,958)
Cash and cash equivalents at beginning	501,435	1,172,393
Cash and cash equivalents at end	\$ 1,128,854	\$ 501,435

See accompanying notes to financial statements.

# Midwest Athletes Against Childhood Cancer, Inc.

## Statements of Functional Expenses

Year Ended December 31, 2018

	Program	Cost of Direct Benefits to Donors	Direct Fundraising	Indirect Fundraising	Administrative and General	Total
Salaries and wages	\$ 305,748	\$ -	\$ 237,804	\$ 67,944	\$ 67,944	\$ 679,440
Payroll taxes and employee benefits	201,519	-	156,737	44,782	44,782	447,820
Outside services	18,971	-	17,707	9,486	17,074	63,238
Occupancy	-	-	13,200	4,950	14,850	33,000
Telephone and internet	1,763	-	2,410	646	1,058	5,877
Supplies and printing	20,258	-	12,155	4,052	4,052	40,517
Postage and deliveries	6,091	-	7,919	609	609	15,228
Travel	10,581	-	5,713	1,058	3,809	21,161
Insurance	-	-	8,951	7,459	13,427	29,837
Repairs and maintenance	-	-	-	583	477	1,060
Participant awards, food, and entertainment	26,673	106,687	-	-	-	133,360
Auction and promotional items	50,906	71,269	-	1,273	3,818	127,266
Publicity	51,240	-	51,240	-	-	102,480
Equipment and facility rental	23,222	52,635	-	774	774	77,405
Miscellaneous, in-kind donations, and event sundries	-	45,535	-	479	1,913	47,927
Licenses and fees	-	-	45,019	5,175	1,552	51,746
Depreciation	-	-	4,070	1,526	4,578	10,174
Sales taxes	-	-	29,785	-	-	29,785
<b>Total expenses</b>	<b>\$ 716,972</b>	<b>\$ 276,126</b>	<b>\$ 592,710</b>	<b>\$ 150,796</b>	<b>\$ 180,717</b>	<b>\$ 1,917,321</b>

# Midwest Athletes Against Childhood Cancer, Inc.

## Statements of Functional Expenses (Continued)

Year Ended December 31, 2017

	Program	Cost of Direct Benefits to Donors	Direct Fundraising	Indirect Fundraising	Administrative and General	Total
Salaries and wages	\$ 165,356	\$ -	\$ 128,613	\$ 36,747	\$ 36,745	\$ 367,461
Payroll taxes and employee benefits	127,479	-	99,150	28,329	28,329	283,287
Outside services	22,259	-	20,775	11,129	20,033	74,196
Occupancy	-	-	13,200	4,950	14,850	33,000
Telephone and internet	1,903	-	2,601	698	1,142	6,344
Supplies and printing	16,448	-	9,868	3,289	3,289	32,894
Postage and deliveries	6,178	-	8,031	618	618	15,445
Travel	8,431	-	4,552	843	3,035	16,861
Insurance	-	-	9,110	7,592	13,666	30,368
Repairs and maintenance	-	-	-	1,034	846	1,880
Participant awards, food, and entertainment	15,415	61,657	-	-	-	77,072
Auction and promotional items	38,875	54,425	-	971	2,915	97,186
Photography, video, and film	309	-	2,777	-	-	3,086
Publicity	2,832	-	2,832	-	-	5,664
Equipment and facility rental	23,044	52,234	-	768	768	76,814
Miscellaneous, in-kind donations, and event sundries	-	42,903	-	451	1,807	45,161
Licenses and fees	-	-	34,197	3,931	1,179	39,307
Depreciation	-	-	3,098	1,162	3,486	7,746
Sales taxes	-	-	26,168	-	-	26,168
<b>Total expenses</b>	<b>\$ 428,529</b>	<b>\$ 211,219</b>	<b>\$ 364,972</b>	<b>\$ 102,512</b>	<b>\$ 132,708</b>	<b>\$ 1,239,940</b>

See accompanying notes to financial statements.



# Midwest Athletes Against Childhood Cancer, Inc.

## Notes to Financial Statements

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### Note 1: Summary of Significant Accounting Policies

#### Nature of Activities

Midwest Athletes Against Childhood Cancer, Inc. (the “MACC Fund” or the “Organization”) is a nonprofit organization created for the sole purpose of supporting research with respect to treatments and cures for childhood cancer and other related blood disorders. To accomplish this purpose, the MACC Fund seeks public support through various fundraising projects and events, and from direct contributions. The MACC Fund supports research at the Medical College of Wisconsin in the MACC Fund Research Center, at the Carbone Cancer Center of the University of Wisconsin in the MACC Fund UW Childhood Cancer Research Wing, and at the MACC Fund Center at Children’s Hospital of Wisconsin.

#### Basis of Presentation

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States (“GAAP”).

#### Net Assets

Net assets and revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Organization and changes therein are classified and reported as follows:

***Net Assets Without Donor Restrictions*** – Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions. .

***Net Assets with Donor Restrictions*** – Net assets subject to donor- (or certain grantor-) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other explicit donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

#### Use of Estimates

The preparation of the accompanying financial statements in conformity with GAAP requires management to make certain estimates and assumptions that directly affect certain reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements. Estimates also affect the reported amounts of revenue and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

#### Cash and Cash Equivalents

The Organization considers all highly liquid debt instruments with an original maturity of three months or less to be cash equivalents.

# Midwest Athletes Against Childhood Cancer, Inc.

## Notes to Financial Statements

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### **Note 1: Summary of Significant Accounting Policies** (Continued)

#### **Accounts Receivable**

Accounts receivable are generally proceeds from fundraising events that have been earned by the MACC Fund but not received at December 31, 2018 and 2017. The Organization considers these receivables to be fully collectible and, therefore, no allowance for uncollectible amounts has been recorded. If an account becomes uncollectible, it will be written off at that time.

#### **Investments and Investment Income**

Investments are measured at fair value in the accompanying statements of financial position. Donated assets are recorded at fair value at the date of donation, or, if sold immediately after receipt, at the amount of sales proceeds received (which are considered a fair measure of the value at the date of the donation).

Investment income (including realized and unrealized gains and losses, interest, and dividends) is reported as revenue without donor restrictions unless the income is restricted by donor or law. Realized gains or losses are determined by specific identification.

#### **Fair Value Measurements**

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an ordinary transaction between market participants at the measurement date. A three-tier hierarchy prioritizes the inputs used in measuring fair value. These tiers include Level 1, defined as observable inputs such as quoted market prices in active markets; Level 2, defined as inputs other than quoted market prices in active markets that are either directly or indirectly observable; and Level 3, defined as unobservable inputs for which little or no market data exists, therefore requiring an entity to develop its own assumptions. The asset's or liability's fair value measurement within the hierarchy is based on the lowest level of any input that is significant to the fair value measurement.

#### **Unconditional Promises to Give**

Unconditional promises to give are recorded as receivables in the year pledged. Pledges and other promises to give whose eventual uses are restricted by the donors are recorded as increases in net assets with donor restrictions. Promises to give without donor restrictions to be collected in future periods are also recorded as an increase to net assets with donor restrictions and reclassified to net assets without donor restrictions when received.

Management periodically reviews all past due promises to give and estimates the portion, if any, of the balance that will not be collected. The carrying amounts of promises to give are reduced by allowances that reflect management's estimate of uncollectible amounts. Promises to give are anticipated to be collected entirely within the next year.

# Midwest Athletes Against Childhood Cancer, Inc.

## Notes to Financial Statements

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### **Note 1: Summary of Significant Accounting Policies (Continued)**

#### **Furniture and Office Equipment**

Furniture and office equipment are recorded at cost. Donated furniture and office equipment is recorded at the asset's fair market value at the date of donation. Depreciation is provided over the estimated useful life of each class of depreciable asset and is computed using the straight-line method. Estimated lives of furniture and office equipment are three to five years. Expenditures for repairs and maintenance costs are expensed as incurred.

#### **Deferred Revenue**

Funds received in advance of a fundraising event but not earned as of the date of the statements of financial position, have been classified as deferred revenue. Revenues will be recognized in future periods as the revenue is earned.

#### **Research Contributions Payable**

Contributions made by the MACC Fund to research organizations, including unconditional promises to give, are recognized as expenses in the period made.

#### **Contributions**

Unconditional promises to give cash and other assets to the Organization are reported at fair value at the date the promise is received. Conditional promises to give and indications of intentions to give are reported at fair value at the date the gift is deemed unconditional. Donor contributions are received through fundraising events and activities sponsored by the MACC Fund as well as events and activities sponsored by other organizations. The gifts are reported as donor-restricted if they are received with donor stipulations that limit the time or use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified as net assets without donor restrictions and reported in the accompanying statements of activities as net assets released from restrictions. Donor-restricted contributions whose restrictions are met within the same year as received are reported as without donor restrictions in the accompanying financial statements.

#### **Promotional Costs**

Promotional costs are expensed as incurred. Promotional costs charged to expense in 2018 and 2017 were \$197,682 and \$69,105, respectively.

#### **Donations In-Kind and Contributed Goods**

Material gifts in-kind used to operate the Organization's programs and donated goods distributed, including auction items and raffle prizes, are recorded as income and expense at the time the items are placed into service or distributed.

# Midwest Athletes Against Childhood Cancer, Inc.

## Notes to Financial Statements

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### **Note 1: Summary of Significant Accounting Policies** (Continued)

#### **Donations In-Kind and Contributed Goods** (Continued)

The Organization maintains an agreement with the Medical College of Wisconsin to occupy, at no charge, 1,500 square feet of office space. The fair value of the donated space was estimated at \$33,000 in 2018 and 2017 and has been recorded as contribution revenue and rent expense in the accompanying statements of activities.

#### **Sales Taxes**

The Organization records sales taxes on a gross basis (included in revenues and expenses). Total sales taxes for 2018 and 2017 were \$29,785 and \$26,170, respectively.

#### **Income Taxes**

The Organization is a nonprofit corporation as described in Section 501(c)(3) of the Internal Revenue Code (the "Code") and is exempt from federal income taxes on related income pursuant to Section 501(a) of the Code. The Organization is also exempt from state taxes on related income.

The Organization recognizes the benefit of a tax position only after determining whether it is more likely than not that the taxing authority would sustain the tax position upon examination of the technical merits of the tax position assuming the taxing authority has full knowledge of all information. The Organization has recorded no assets or liabilities related to uncertain tax positions.

#### **Subsequent Events**

Subsequent events have been evaluated through February 7, 2019, which is the date the financial statements were available to be issued.

#### **Functional Allocation of Expenses**

The costs of providing the various programs and other activities have been summarized on a functional basis in the statements of functional expenses. The statements of functional expenses present the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Expenses have been allocated based upon time spent, utilization, and square footage.

#### **New Accounting Pronouncements**

In August 2016, the FASB issued Accounting Standards Update (ASU) No. 2016-14, *Not-for-Profit Entities* (Topic 958). This ASU provides for certain improvements in financial reporting for not-for-profit organizations and requires changes to net asset classification, enhancements to liquidity presentation and disclosures, presentation of an analysis of expenses by function and by nature, netting of investment expenses with return, among other changes. The guidance in this ASU is effective for the Organization's year ended December 31, 2018 and was applied retrospectively to the 2017 financial statements.

# Midwest Athletes Against Childhood Cancer, Inc.

## Notes to Financial Statements

### Note 2: Investments

Investments recorded in the accompanying statements of financial position consisted of the following:

<i>As of December 31,</i>	<b>2018</b>	<b>2017</b>
Equities	\$ 1,286,444	\$ 1,507,269
Fixed income mutual funds	2,431,048	2,346,475
Equity mutual funds	1,912,013	2,142,714
<b>Total investments</b>	<b>\$ 5,629,505</b>	<b>\$ 5,996,458</b>

Investments, in general, are exposed to various risks, such as interest rate, credit, and overall market volatility. Due to the level of risk associated with various investments, it is reasonably possible that changes in the values of certain investments will occur in the near term and that such changes could materially affect the amounts reported in the financial statements.

Net investment income (loss) was as follows:

<i>Years Ended December 31,</i>	<b>2018</b>	<b>2017</b>
Interest and dividends	\$ 153,102	\$ 131,201
Net realized gains	238,713	135,835
Net unrealized (losses) gains	(710,822)	397,379
Investment expenses	(52,788)	(51,233)
<b>Total net investment (loss) income</b>	<b>\$ (371,795)</b>	<b>\$ 613,182</b>

### Note 3: Research Contributions Payable

Research contributions payable consist of the following:

<i>As of December 31,</i>	<b>2018</b>	<b>2017</b>
Unconditional, one-year commitment to the Medical College of Wisconsin with quarterly payments of \$437,500 through June 2018	\$ -	\$ 875,000
Unconditional, one-year commitment to the Medical College of Wisconsin with quarterly payments of \$437,500 through June 2019	875,000	-
<b>Research contributions payable</b>	<b>\$ 875,000</b>	<b>\$ 875,000</b>

# Midwest Athletes Against Childhood Cancer, Inc.

## Notes to Financial Statements

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### Note 4: Conditional Gift Agreement

In June 2013, the Organization entered into a conditional gift agreement restricted for childhood cancer research with Children's Hospital of Wisconsin (the "Hospital"). Under the terms of the gift agreement, the Organization committed to an initial pledge of \$10,000,000 to the Hospital. Payments under the gift agreement are subject to the Organization's access to funds and the approval of the Organization's Scientific Advisory Board and Board of Directors. The funds are also conditioned upon specific performance of certain activities of the Hospital. In both 2018 and 2017, payments under this gift agreement totaled \$1,000,000. Payments of \$1,000,000 per year are expected to continue to be paid in 2019 and there afterwards. An additional \$500,000 payment will be made during the 10-year grant period at times chosen by the Organization.

As the gift agreement is conditional, the Organization has not recorded a liability on the statements of financial position for amounts expected to be paid in the future under the agreement. Through 2018, gifts from the Organization under the agreement total \$4,500,000.

### Note 5: Liquidity and Availability

Financial assets available for general expenditure, that is, without donor or other restrictions or designations limiting their use, within twelve months of the statement of financial position date comprise the following:

*As of December 31, 2018*

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Cash and cash equivalents	\$ 1,128,854
Investments	5,629,505
Accounts receivable	47,552
Unconditional promises to give	1,222,334
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Total financial assets	8,028,245
Less - Restricted program contributions included in cash and cash equivalents	(35,600)
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Total financial assets available for general expenditure	\$ 7,992,645

The Organization does not have a formal liquidity policy but generally maintains financial assets in liquid form such as cash and cash equivalents and investments for approximately two years of expected contributions for research.

### Note 6: Retirement Plan

The MACC Fund has a salary reduction 403(b) plan covering substantially all employees which provides for employer supplemental contributions equal to a percentage of each participant's compensation at the discretion of the MACC Fund. The MACC Fund is also required to match 50% of a participant's salary reduction contributions, not to exceed \$2,500 annually. Expense related to the plan was \$11,750 and \$12,500 in 2018 and 2017, respectively.

# Midwest Athletes Against Childhood Cancer, Inc.

## Notes to Financial Statements

### Note 7: Net Assets With Donor Restrictions

Net assets with donor restrictions are restricted for the following purposes or periods:

<i>As of December 31,</i>	<b>2018</b>	<b>2017</b>
Subject to the passage of time - Unconditional promises to give	\$ 1,222,334	\$ 508,499
Subject to expenditure for specific purpose - Childhood cancer and other related blood disorders research fellowships	35,600	35,600
<b>Total net assets with donor restrictions</b>	<b>\$ 1,257,934</b>	<b>\$ 544,099</b>

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes or by occurrence of the passage of time or other events specified by donors.

### Note 8: Fair Value Measurements

Information regarding assets measured at fair value on a recurring basis is as follows:

<i>As of December 31, 2018</i>	<b>Total Assets at Fair Value</b>	<b>Recurring Fair Value Measurements Using</b>		
		<b>Quoted Prices in Active Markets for Identical Assets (Level 1)</b>	<b>Significant Other Observable Inputs (Level 2)</b>	<b>Significant Unobservable Inputs (Level 3)</b>
Equities:				
U.S. equities	\$ 841,212	\$ 841,212	\$ -	\$ -
Developed foreign equities	445,232	445,232	-	-
Mutual funds:				
Fixed income funds	2,431,048	2,431,048	-	-
Equity funds	892,501	892,501	-	-
Emerging foreign funds	129,304	129,304	-	-
Developed foreign funds	228,580	228,580	-	-
Hedged equity funds	283,036	283,036	-	-
Real estate funds	259,191	259,191	-	-
Commodities	119,401	119,401	-	-
<b>Totals</b>	<b>\$ 5,629,505</b>	<b>\$ 5,629,505</b>	<b>\$ -</b>	<b>\$ -</b>

# Midwest Athletes Against Childhood Cancer, Inc.

## Notes to Financial Statements

### Note 8: Fair Value Measurements (Continued)

<i>As of December 31, 2017</i>	Total Assets at Fair Value	Recurring Fair Value Measurements Using		
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Equities:				
U.S. equities	\$ 988,480	\$ 988,480	\$ -	\$ -
Developed foreign equities	518,789	518,789	-	-
Mutual funds:				
Fixed income funds	2,346,475	2,346,475	-	-
Equity funds	799,115	799,115	-	-
Emerging foreign funds	174,321	174,321	-	-
Developed foreign funds	274,868	274,868	-	-
Hedged equity funds	528,437	528,437	-	-
Real estate funds	257,507	257,507	-	-
Commodities	108,466	108,466	-	-
<b>Totals</b>	<b>\$ 5,996,458</b>	<b>\$ 5,996,458</b>	<b>\$ -</b>	<b>\$ -</b>

Following is a description of the valuation methodology used for each asset measured at fair value on a recurring basis:

- Equities are valued at the closing price reported on the active market on which the individual securities are traded.
- Mutual funds are valued at the daily closing price as reported by the fund. Mutual funds held by the Organization are open-end mutual funds that are registered with the U.S. Securities and Exchange Commission. These funds are required to publish their daily net asset value and to transact at that price. The mutual funds held by the Organization are deemed to be actively traded.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Organization believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.



# Midwest Athletes Against Childhood Cancer, Inc.

## Notes to Financial Statements

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### Note 9: Concentrations

Concentrations of promises to give are as follows:

<i>As of December 31,</i>	<b>2018</b>	<b>2017</b>
Donor A	10 %	19 %
Donor B	82 %	*
Donor C	*	11 %
Donor D	*	23 %

\* Donor does not represent a significant concentration as of December 31.

Concentrations of gross proceeds from fundraising events in relation to total revenue and support are as follows:

<i>Years Ended December 31,</i>	<b>2018</b>	<b>2017</b>
Event A	16 %	20 %
Event B	13 %	*

\* Event does not represent a significant concentration for the year ended December 31.

The Organization maintains depository relationships with a local financial institution. Balances on deposit are insured by the Federal Deposit Insurance Corporation (FDIC) up to specified limits. Balances in excess of FDIC limits are uninsured. The Organization has not experienced any losses in such accounts and management believes the Organization is not exposed to any significant credit risk on cash.